

# TV Everywhere: Growth, Solutions, and Strategies

By Brett Sappington, Senior Analyst

2Q 2011

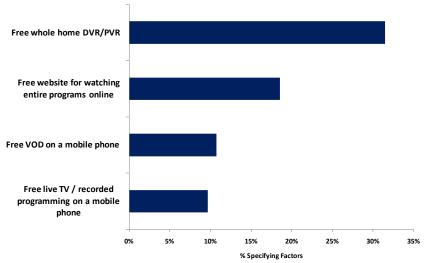
#### **Synopsis**

## TV Everywhere: Growth, Solutions, and Strategies explores the growth of multiscreen and convergence TV services around the world, including delivery of television content to computers, smartphones, tablets, and other connected devices. It examines deployments of TV Everywhere initiatives by pay TV service providers, marketspecific approaches, business models, and consumer interest. The report looks into the solution providers that are enabling these services and the technical, business, and legal issues related to TV

### Appeal of TV Everywhere

### **Using TV Everywhere to Lure Competitor Subscribers**

For video service subscribers with no intent to switch, which features would cause you to switch providers if a competitor offered them at no additional charge.



Source: TV Everywhere: Growth, Solutions, and Strategies © 2011 Parks Associates

Publish Date: 2Q 11

Everywhere.

"Consumers are demanding video content on multiple platforms, and service providers are stepping up to address that demand and stave off cord-cutting," said Brett Sappington, a senior analyst at Parks Associates. "The technology for delivering and monetizing TV Everywhere continues to grow. The systems are within reach for any operator. The question now becomes one of digital rights, business models, and competitive advantage. The next few years will be important in determining the future of how "television" will be delivered to customers, both today and in the future.

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Industry Sources for the Report

**Global Forecast Regions** 

Penetration of TV Everywhere Services - July 2011

Increase in Connected Devices in US Homes

Change in Video Usage by US Consumers

Importance of Video Sources – US Households

Attitude Towards Video Services – European Households

Appeal of TV Everywhere Services – US Consumers

Using TV Everywhere Services to Fight Cord-Cutting – US Consumers

Using TV Everywhere Services to Lure Competitor Subscribers – US Consumers

Worldwide Operator TV Everywhere Initiatives – Category & Region

Worldwide Operator TV Everywhere Initiatives – Client Device and Content Type

Multiscreen Initiatives - North America

Multiscreen Initiatives - Western Europe

Multiscreen Initiatives - Central / Eastern Europe

Multiscreen Initiatives - Asia / Pacific

Multiscreen Initiatives - Latin America / ROW

Premium Online Video Providers

Additional Online Video Offerings

Wilmaa Web TV Service

Mobile TV Offerings in North America and Western Europe

Willingness to Pay for

Verizon's FlexView for FiOS On-Demand

Media Consumption – 2009 vs. 2010



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Benefits and Drawbacks of Business Models

PC Multitasking – US Consumers

Selected Solution Providers – TV Everywhere Solutions Selected Solution Providers – Transcoding / Delivery

Adaptive Streaming Technologies

Forecast Methodology

Global Forecast – Pay TV Subscribers with Access to TV Everywhere Services

Global Forecast – Pay TV Operators Offering TV Everywhere Services

TV-Centric Multiscreen Features

### **Attributes**

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